Arch Coal, Inc. Reports First Quarter Results

April 25, 2005 12:00 AM ET

- Revenue increases to a record \$600.5 million, up 49% vs. same period last year
- Earnings per fully diluted share total \$0.07 (\$0.25 excluding special items, compared to \$0.14 in 1Q04 excluding special items)
- Average realization per ton increases 14% at Powder River Basin operations; 10% at Western Bituminous operations; and 27% at Central Appalachian operations
- Adjusted EBITDA increases 36% to \$86.8 million, compared to \$64.0 million in 1Q04, excluding special items in both periods

April 25, 2005

Saint Louis - Arch Coal, Inc. (NYSE:ACI) today announced that it had income available to common shareholders of \$4.8 million, or \$0.07 per fully diluted share, for its first quarter ended March 31, 2005. Excluding special items, Arch had income available to common shareholders of \$16.0 million, or \$0.25 per fully diluted share, in the quarter just ended. In the first quarter of 2004, excluding special items, Arch had income available to common shareholders of \$7.7 million, or \$0.14 per fully diluted share. (See table that follows release for reconciliation to GAAP net income.)

"Arch made excellent progress on many fronts during the quarter," said Steven F. Leer, Arch Coal's president and chief executive officer. "Per-ton realizations increased significantly in each of our operating basins and our average per-ton operating margin increased by 13%. In addition, we achieved very strong performances at our Powder River Basin and Western Bituminous operations as we continued to build on the highly strategic acquisitions completed in those basins during 2004."

Leer reiterated earnings guidance of \$1.50 to \$2.00 per fully diluted share and EBITDA guidance of \$400 million to \$450 million for the full year. "We remain on track for substantially improved operating results in 2005, and additional progress in 2006 and 2007," Leer said.

As expected, Arch's principal challenge during the quarter was in the Central Appalachia region, where the performance of the Mingo Logan mine was adversely affected by difficult geologic conditions in the previous longwall panel, a major longwall move and a slow startup of the longwall following the move due principally to equipment problems. "We are making progress in returning our historically strong Mingo Logan operation to more normal rates of productivity," said Leer. "We expect improved results in future periods."

Revenues increased to \$600.5 million in the first quarter of 2005, compared to \$403.5 million during the same period last year, due principally to higher realizations as well as consolidating acquisitions in the second half of 2004. Sales volume as reported increased to 37.0 million tons, compared to 25.8 million tons during the same period of 2004. Operating income for the first quarter totaled \$35.9 million, compared to \$23.5 million in the same period of 2004, excluding special items in both periods. Excluding special items, Adjusted EBITDA totaled \$86.8 million vs. \$64.0 million in last year's first quarter, which benefited from a large gain associated with the partial sale of the company's interest in Natural Resource Partners.

Regional Analysis and Other Data

	Pİ	88	Centra	il App.	Wester	n Bit."	Tc	otal
	1Q 05	1 <u>Q</u> 04	1Q 05	ĨQ 04	1Q 05	1 <u>Q</u> 04	1Q 05	1 <u>Q</u> 04
Tons sold (in mm)	23.6	16.6	7.2	7.5	4.8	4.7	35.6	28.8
Sales price per ton ²	\$7.79	\$6.86	\$41.90	\$33.06	\$17.08	\$15.54	\$15.92	\$15.12
Operating cost per ton ^{2,3}	\$6.68	\$5.92	\$40.37	\$30.28	\$14.45	\$15.72	\$14.52	\$13.88
Operating margin per ton	\$1.11	\$0.95	\$ 1.53	\$ 2.78	\$ 2.63	\$(0.18)	\$ 1.40	\$1.24

Note: The above excludes 1.4 million tons of purchased coal in 1Q 05 in which Arch acts as the intermediary, creating a pass-through transaction. Per-ton costs have been adjusted to include the effects of amortization of values attributed to coal supply agreements in purchase accounting. Comparable amounts for all quarters beginning Q1 2003 can be found in the investor section of archcoal.com.

(1) For comparative purposes, Western Bituminous Region (WBIT) data reflect the results of Canyon Fuel Company at 100% in both periods, even though Arch accounted for Canyon Fuel on the equity method until acquiring the remaining 35% of the company on July 31, 2004.

(2) Per-ton realizations and costs as detailed above exclude transportation costs that are billed to customers. Powder River Basin transportation costs totaled \$1.4 million in the first quarter of 2005 and \$1.0 million in the first quarter of 2004. Central Appalachia transportation costs totaled \$10.2 million in the first quarter of 2005 and \$10.4 million in the first quarter of 2004. Western Bituminous transportation costs totaled \$15.7 million in the first quarter of 2005 and \$12.3 million in the first quarter of 2004.

(3) Per-ton costs detailed above exclude postretirement medical costs totaling \$16.2 million in the first quarter of 2005 and \$13.8 million in the first quarter of 2004.

Powder River Basin

Arch's Powder River Basin mine, Black Thunder, achieved a 14% increase in its average per-ton realization compared to the same quarter last year and boosted shipments by more than 40% to a record 23.6 million tons. The mine shipped a record 8.3 million tons in March.

"The acquisition of the North Rochelle mine and its integration into Black Thunder is proving to be a tremendous success," said John W. Eaves, Arch's executive vice president and chief operating officer. "It is increasingly clear that the combination of these two mines has created a truly world-class asset with operating synergies well in excess of our initial estimates. With recent improvements in rail service, the expanded Black Thunder is currently producing at a rate of nearly 100 million tons annually, which is approximately 15% greater than the combined capacity of the two mines operating separately."

Eaves indicated that Western rail service has improved significantly since the beginning of March. "We are confident that the Western rail carriers are committed to meeting what is expected to be extremely robust growth in the demand for PRB coal," he said.

Western Bituminous Region

In the Western Bituminous Region, a 10% increase in average realization and an 8% reduction in per-ton operating costs contributed to substantially stronger results during the quarter. Arch's average operating margin in the region climbed to \$2.63 per ton vs. a loss of \$0.18 per ton during the same period of 2004.

"We see great things ahead for our Western Bituminous operations," Eaves said. "Demand for Colorado and Utah coal has shifted to a new and higher level as power generators have looked to the region for replacement tonnage for high-Btu, low-sulfur Eastern coal, which is in short supply and likely to remain so."

During the first quarter, Arch initiated development work on one of the best undeveloped reserves in the region - the North Lease at the Skyline mine complex. Development production has now begun, and the longwall is scheduled to start up in mid- to late 2006. Production at the new mine is expected to climb to 3 million tons annually.

Central Appalachia

Extremely robust market conditions in the East boosted Arch's average realization in the region by 27% during the quarter. Unfortunately, that strong revenue growth was offset by higher costs and lower volumes associated with the previously discussed challenges at Mingo Logan.

"After moving the longwall to the new panel in mid-February, the start-up process proved to be more challenging than anticipated due principally to a greater-than-expected influx of water, which in turn resulted in a series of equipment-related difficulties," Eaves said. "We have taken steps to resolve these issues, which reduced operating income by approximately \$18 million from expected levels during the quarter, and we have seen progress in recent weeks. Given the advantageous geologic conditions in this new reserve area, we remain confident that Mingo Logan's performance will improve in future periods."

Contract Activity

Arch ended the quarter with very little coal left to sell for the remainder of 2005. In 2006, the company has 45 to 55 million tons of its expected production yet to be priced, and in 2007, it has 90 to 100 million tons yet to be priced.

"We continue to take a patient approach to the current market environment," Leer said. "We have reached agreements on approximately 10 million tons of PRB coal per year for delivery in 2006, 2007 and 2008, at an average netback to the mine that is 40% to 60% higher than our current average realization in the PRB, factoring in the premium we earn for Black Thunder coal based on today's sulfur dioxide emissions allowance prices. Our strategy is to continue to layer in new commitments in the current rising market environment, while still maintaining significant leverage to dynamic U.S. coal markets."

U.S. Coal Markets

The first quarter saw continued market strength in Central Appalachia and the Western Bituminous Region, as well as a rally in the Powder River Basin late in the period. With rail service improving, published spot prices for PRB coal have increased by 20% to 30% since the beginning of January, with much of that movement occurring in recent weeks. The spot price for Arch's ultra-low sulfur PRB production has increased even more, buoyed by the climbing price of sulfur dioxide emissions allowances.

Since the first quarter began, the price of sulfur dioxide emissions allowances has climbed an additional 20%, to approximately \$850 per ton. Such allowances were trading at just \$130 per ton in January 2003. The increased price of SO2 allowances boosts the value of compliance and low-sulfur coals - the only types of coal that Arch produces.

Generally speaking, coal offers a compelling economic advantage over virtually every other competing fuel for electric generation. For the vast majority of coal-fired power generating stations in the United States, the economics of burning coal from the PRB are more compelling still.

"The PRB is already the fastest growing U.S. coal supply basin, and it appears poised for more accelerated growth in the years ahead," Leer said. "In recent weeks, power generators in Pennsylvania, North Carolina and other Eastern states have announced plans to increase the amount of PRB coal they use in the future. Furthermore, recent improvements in Western rail service are finally allowing this increased level of interest to translate into higher shipments out of the basin."

Despite continuing growth in PRB output, overall U.S. coal supply remains constrained. Through April 16, total U.S. coal production was flat compared to the same period of 2004, according to the Energy Information Administration. In fact, U.S. coal production has increased very little since 2000, despite significant increases in consumption for both electric generation and metallurgical purposes. That has led to continuing declines in power plant stockpiles, particularly in the Eastern United States. Arch estimates that such stockpiles currently stand at 109 million tons - approximately 17% lower than the five-year average. "Pressure on supply and restocking requirements should keep coal demand strong for the foreseeable future," Leer said.

Metallurgical markets remained strong as well, despite a pullback in world steel prices. Arch is targeting met sales of 5 million tons in 2005 and 7 million tons in 2006, assuming the met market remains robust through that period.

Financial Developments

Arch ended the first quarter with cash and cash equivalents of \$290.7 million and total available liquidity of \$900 million. At March 31, total debt as a percentage of total capitalization had declined to approximately 47%, vs. 84% at the end of 2000.

"After a systematic and multi-year effort to strengthen our balance sheet and enhance our financial flexibility, Arch is in its strongest financial position in many years," said Robert J. Messey, senior vice president and chief financial officer.

Arch has budgeted significant expansion-related capital requirements during 2005 and 2006 related to the development of the 5million-ton-per-year Mountain Laurel longwall mine in southern West Virginia; the development of the 3-million-ton-per-year North Lease mine at the Skyline complex in Utah; and future payments on the recently acquired 719-million-ton Little Thunder Creek federal lease in the Powder River Basin. Despite those requirements, Arch expects its current cash balance and cash flows from operations to be sufficient to fund its capital needs through the period, absent the potential need for short-term borrowing due to timing issues.

Capital Spending and DD&A (in millions):

	Q1 2005	QI 2004	FY 2004	FY 2005 (proj.)
Capital spending	~ \$58.2	- \$33.5	\$295.3	\$340-\$360
DD&A	\$50.9	\$40.5	\$176.7	\$230-\$250

Note: Capital spending and DD&A data reflect Arch's 65% ownership interest in Canyon Fuel Company through July 31, 2004, and its 100% ownership position thereafter.

Arch's resource management efforts during the quarter included the planned disposition of used equipment and excess land totaling approximately \$18.8 million. "We remain focused on maximizing the value of our very substantial land holdings and used equipment fleet," Messey said.

Looking Ahead

"Arch is in an exceptionally strong position to benefit from the growing demand for the lowest sulfur coals," Leer said. "We expect continued growth in profitability throughout the remainder of this year and into 2006 and 2007, and we are confident this trend will create significant new value for our shareholders."

Arch expects stronger results in each successive quarter as the company progresses through the remainder of 2005.

A conference call concerning first quarter earnings will be webcast live today at 11 a.m. Eastern. The conference call can be accessed via the "investor" section of the Arch Coal Web site (www.archcoal.com).

St. Louis-based Arch Coal is the nation's second largest coal producer, with subsidiary operations in West Virginia, Kentucky, Virginia, Wyoming, Colorado and Utah. Through these operations, Arch Coal provides the fuel for approximately 7% of the electricity generated in the United States.

Forward-Looking Statements: Statements in this press release that are not statements of historical fact are forward-looking statements within the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on information currently available to, and expectations and assumptions deemed reasonable by, the company. Because these forward-looking statements are subject to various risks and uncertainties, actual results may differ materially from those projected in the statements. These expectations, assumptions and uncertainties include: the company's expectation of continued growth in the demand for electricity; belief that legislation and regulations relating to the Clean Air Act and the relatively higher costs of competing fuels will increase demand for its compliance and low-sulfur coal; expectation of continued improved market conditions for the price of coal; expectation that the company will continue to have adequate liquidity from its cash flow from operations, together with available borrowings under its credit facilities, to finance the company's working capital needs; a variety of operational, geologic, permitting, labor and weather related factors; and the other risks and uncertainties which are described from time to time in the company's reports filed with the Securities and Exchange Commission.

Arch Coal, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (In thousands, except per share data)

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	Three Months Ended			Inded
	March 31			
	2005 2004			2004
		(Unaudited)		
Revenues				
Coal sales	\$	600,464	\$	403,490
Costs and expenses				
Cost of coal sales		519,641		348,537
Depreciation, depletion and amortization		50,903		36,105
Selling, general and administrative expenses		22,276		14,913
Other expenses		13,046		5,645
		605,866		405,200
04				
Other operating income				2,600
Income from equity investments Gain on sale of units of Natural Resource Partners, LP		-		3,690 89,638
Other operating income		- 31,354		15,291
Other operating income		31,354		108,619
		· · · ·		
Income from operations		25,952		106,909
Interest expense, net:				
Interest expense		(18,072)		(14,741)
Interest income		1,846		710
		(16,226)		(14,031)
Other non-operating income (expense):				
Expenses resulting from early debt extinguishment and termination				
of hedge accounting for interest rate swaps		(2,066)		(2,066)
Other non-operating income (expense)		(385)		171
		(2,451)		(1,895)
Income before income taxes		7,275		90,983
Provision for income taxes		700		21,000
Net income		6,575		69,983
Preferred stock dividends		(1,797)		(1,797)
Net income available to common shareholders	\$	4,778	\$	68,186
	-		-	
Earnings per common share				
Basic earnings per common share	\$	0.08	\$	1.27
Diluted earnings per common share	\$	0.07	\$	1.14
	Ŧ	0.01	Ψ	1.14
Weighted average shares outstanding				
Basic		62,782		53,825
Diluted		63,792		61,592
Divisor -		00,002	_	01,002
Dividends declared per common share	\$	0.0800	\$	0.0575
Adjusted EBITDA (*)	\$	76,855	\$	147,404

(A) Adjusted EBITDA is defined and reconciled under "Reconciliation of Non-GAAP Measures" later in this release.

Arch Coal, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets

(In thousands)

	March 31,	December 31,
	2005	2004
Assets	(Unaudited)	
Current assets		
Cash and cash equivalents	\$ 290,693	\$ 323,167
Trade receivables	226,732	180,902
Other receivables	29,606	34,407
Inventories	124,675	119,893
Prepaid royatties	11,791	12,995
Deferred income taxes	33,915	33,933
Other	28,241	25,560
Total current assets	745,653	730,857
Property, plant and equipment, net	2,038,274	2,033,200
Other assets		
Prepaid royatties	103,185	87,285
Goodwill	36,132	37,381
Deferred income taxes	240,048	241,226
Other	124,560	126,586
	503,925	492,478
Total assets	\$3,287,852	\$ 3,256,535
Liabilities and stockholders' equity		
Current liabilities		
Accounts payable	\$ 194,613	\$ 148,014
Accrued expenses	204,370	217,216
Current portion of debt	7,279	9,824
Total current liabilities	406,262	375,054
Long-term debt	975,238	1,001,323
- Accrued postretirement benefits other than pension	386,976	380,424
Asset retirement obligations	180,987	179,965
Accrued workers' compensation	77,557	82,446
Other noncurrent liabilities	150,678	157,497
Total liabilities	2,177,698	2,176,709
Stockholders' equity		
Preferred stock	29	29
Common stock	639	631
Paid-in capital	1,307,437	1,280,513
Retained deficit	(166,552)	(166,273)
Unearned compensation	(3,350)	(1,830)
Treasury stock, at cost	(5,047)	(5,047)
Accumulated other comprehensive loss	(23,002)	(28,197)
Total stockholders' equity	1,110,154	1,079,826
Total liabilities and stockholders' are	# (12 7 27 25 7	¢ 3 356 535

Arch Coal, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (In Thousands)

	Three Months Ende		
	Marc	ch 31,	
	2005	2004	
	(Unau	dited)	
Operating activities			
Net income	\$ 6,575	\$ 69,983	
Adjustments to reconcile to cash			
provided by operating activities:			
Depreciation, depletion and amortization	50,903	36,105	
Prepaid royalties expensed	5,404	3,730	
Accretion on asset retirement obligations	3,737	2,947	
Net gain on disposition of assets	(18,792)	(318)	
Gain on sale of units of Natural Resource Partners, LP	-	(89,638)	
Income from equity investments	-	(3,690)	
Net distributions from equity investments	-	2,461	
Other nonoperating expense	2,451	1,895	
Changes in:			
Receivables	(41,029)	(25,977)	
Inventories	(4,782)	(5,934)	
Accounts payable and accrued expenses	33,837	(3,524)	
Income taxes	4,545	15,031	
Accrued postretirement benefits other than pension	6,552	8,521	
Asset retirement obligations	(2,716)	(2,336)	
Accrued workers' compensation benefits	(4,890)	(211)	
Other	(880)	2,300	
Cash provided by operating activities	40,915	11,345	
Investing activities			
Capital expenditures	(58,237)	(31,654)	
Proceeds from sale of units of Natural Resource Partners, LP	-	100,121	
Proceeds from dispositions of property, plant and equipment	19,079	717	
Additions to prepaid royalties	(20,100)	(21,188)	
Cash (used in) provided by investing activities	(59,258)	47,996	
Financing activities			
•	(20,200)		
Net payments on revolver and lines of credit	(28,289)	-	
Payments on long-term debt	-	(2,099)	
Deferred financing costs	(1,902)	(957)	
Dividends paid	(6,854)	(4,893)	
Proceeds from sale of common stock	22,914	17,074	
Cash (used in) provided by financing activities	(14,131)	9,125	
(Decrease) increase in cash and cash equivalents	(32,474)	68,466	
Cash and cash equivalents, beginning of period	323,167	254,541	
Cash and cash equivalents, end of period	\$ 290,693	\$323,007	

Canyon Fuel Company cash flow information (for Arch Coal's 65% ownership percentage through July 31, 2004)

Depreciation, depletion and amortization	-	4,390
Additions to property, plant and equipment	-	(1,860)

Arch Coal, Inc. and Subsidiaries Reconciliation of Non-GAAP Measures (In thousands, except per share data)

Included in the accompanying release, we have disclosed certain non-GAAP measures as defined by Regulation G. The following reconciles these items to net income as reported under GAAP.

Adjusted EBITDA and Adjusted EBITDA Excluding Special Items:

⁽⁴⁾ Adjusted EBITDA is defined as net income before the effect of net interest expense; income taxes; our depreciation, depletion and amortization; our equity interest in the depreciation, depletion and amortization of Canyon Fuel Company, LLC (for periods prior to our July 31, 2004 purchase of the remainder of Canyon Fuel); expenses resulting from early extinguishment of debt; and mark-to-market adjustments in the value of derivative instruments.

Adjusted EBITDA is not a measure of financial performance in accordance with generally accepted accounting principles, and items excluded to calculate Adjusted EBITDA are significant in understanding and assessing our financial condition. Therefore, Adjusted EBITDA should not be considered in isolation nor as an alternative to net income, income from operations, cash flows from operations or as a measure of our profitability, liquidity or performance under generally accepted accounting principles. We believe that Adjusted EBITDA presents a useful measure of our ability to service and incur debt based on ongoing operations. Furthermore, analogous measures are used by industry analysts to evaluate operating performance. Investors should be aware that our presentation of Adjusted EBITDA may not be comparable to similarly titled measures used by other companies. The table below shows how we calculate Adjusted EBITDA.

		nths Ended ch 31
	2005	2004
	(Una	udited)
Net income	\$ 6,575	\$ 69,983
Provision for income taxes	700	21,000
Interest expense, net	16,226	14,031
Depreciation, depletion and amortization - Arch Coal, Inc.	50,903	36,105
DD&A - Equity interest in Canyon Fuel Company, LLC	-	4,390
Expenses from early debt extinguishment and other nonoperating	2,451	1,895
Adjusted EBITDA	\$76,855	\$147,404
Adjusted EBITDA Excluding Special Items		
Adjusted EBITDA	\$76,855	\$147,404
Gain on sale of units of Natural Resource Partners, L.P.	-	(89,638)
Long-term incentive compensation plan expense	9,937	5,003
Severance costs related to Skyline idling		1,235
Adjusted EBITDA excluding special items	\$86,792	\$ 64,004
		<u> </u>
Operating Income Excluding Special Items:		
Operating income	\$25,952	\$106,909
Gain on sale of units of Natural Resource Partners, L.P.	-	(89,638)
Long-term incentive compensation plan expense	9,937	5,003
Severance costs related to Skyline idling		1,235
Operating income excluding special items	\$ 35,889	\$ 23,509
	+	+ 20,000

Net Income Available to Common Shareholders and Earnings Per Common Share Excluding Special Items:

		Three Months Ended March 31		
	2005	2004		
	(Unai	udited)		
Net income	\$ 6,575	\$ 69,983		
Preferred stock dividends (for periods where preferred shares				
are assumed to be converted)	(1,797)_	(1,797)		
Net income available to common shareholders	\$ 4,778	\$ 68,186		

Other non-operating expense Gain on sale of units of Natural Resource Partners, L.P. Long-term incentive compensation plan expense Severance costs related to Skyline idling Tax impact of the excluded items	2,451 - 9,937 - - (1,125)	1,895 (89,638) 5,003 1,235 20,990
Net income available to common shareholders excluding items	\$16,041	\$ 7,671
Fully diluted shares outstanding Adjustment to exclude impact of convertible preferred shares	63,792	61,592
that would not be dilutive	-	(6,896)
Fully diluted shares outstanding	63,792	54,696
Earnings per fully diluted common share excluding special items	\$ 0.25	\$ 0.14

Note: Payout under the company's long-term incentive compensation plan that was triggered in March 2005 when Arch's common stock achieved an average closing price of \$40 or more during a period of 20 consectutive trading days. The current plan does not provide for additional payouts of this type in the future.

Arch Western Resources, LLC Condensed Financial Information (in thousands)

Three Months Ended March 31		
2005	2004	
(Una	udited)	
27,916	17,903	
\$ 277,416	\$ 139,848	
39,395	13,508	
26,071	922	
64,914	34,534	
21,913	16,955	
March 31	December 31 2004	
	Mar 2005 (Una 27,916 \$ 277,416 39,395 26,071 64,914 21,913	

Receivable from Arch Coal, Inc.

Reconciliation of net income to adjusted EBITDA	DA Three Months Ended March 31			
		2005 2004		2004
		(Unaudited)		
Net income	\$	26,071	\$	922
Interest expense, net		7,208		9,198
Depreciation, depletion and amortization - Arch Western Resources		25,519		16,636
DD&A - Equity interest in Canyon Fuel Company, LLC		-		4,390
Other nonoperating expense		3,388		3,388
Minority interest		2,728		-
Adjusted EBITDA (A)	\$	64,914	\$	34,534

^(A) Adjusted EBITDA is defined as net income before the effect of net interest expense; our depreciation, depletion and amortization; our equity interest in the depreciation, depletion and amortization of Canvon Fuel Company, LLC

(Unaudited) \$ 679,055

\$ 677,934

(for periods prior to our July 31, 2004 purchase of the remainder of Canyon Fuel); expenses resulting from early extinguishment of debt; mark-to-market adjustments in the value of derivative instruments; and the minority interest that Arch Western Resources holds in Canyon Fuel (Arch Coal, Inc. owns the remaining 35% as of July 31, 2004).

Adjusted EBITDA is not a measure of financial performance in accordance with generally accepted accounting principles, and items excluded to calculate Adjusted EBITDA are significant in understanding and assessing our financial condition. Therefore, Adjusted EBITDA should not be considered in isolation nor as an alternative to net income, income from operations, cash flows from operations or as a measure of our profitability, liquidity or performance under generally accepted accounting principles. We believe that Adjusted EBITDA presents a useful measure of our ability to service and incur debt based on ongoing operations. Furthermore, analogous measures are used by industry analysts to evaluate operating performance. Investors should be aware that our presentation of Adjusted EBITDA may not be comparable to similarly titled measures used by other companies. The table above shows how we calculate Adjusted EBITDA.